

FIN - SOLE SOURCE

Status
MANAGER

Requesting Department: *
FIRE

Submitted By:
Jenna White

Date Created
11/22/2024

Vendor Name:
STRYKER MEDICAL, INC

Address:
1901 ROMENCE RD PARKWAY, PORTAGE, MI 49002

E-mail:
MEDICALTEAM@STRYKER.COM

Phone:
8003270770

Price
\$17,487.74

Account String *
132-220030-552116-22-53-522030-000-000

Description
PATIENT CABLES AND REUSABLE SENSORS FOR LIFEPAK 15 CARDIAC MONITORS.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

Stryker Medical, Inc. is the exclusive manufacturer of LIFEPAK 15 AED products. Stryker Medical, Inc. employs its own field service team (known as ProCare Services) to service its products. Stryker Medical, Inc. only uses original equipment manufacturer (OEM) parts for repairs and has exclusive use of certain proprietary tools. All parts are either manufactured by Stryker or outside suppliers for Stryker and are new, tested, and approved for use on Stryker's products.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Stryker's Medical division certifies that it is the original equipment manufacturer (OEM) or sole source distributor of parts for Stryker's Emergency Care products. All parts are manufactured at Stryker or supplied to Stryker by approved vendors.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

The CCFD will continue to monitor cost-benefit analysis on products and services that provide the best care available while maintaining cost to the City's tax base.

Attachments (3)

[FIN - ATTACHMENTS - SOLE SOURCE](#)
[FIN - ATTACHMENTS - SOLE SOURCE - 11/22/2024](#)
[FIN - ATTACHMENTS - SOLE SOURCE - 11/22/2024](#)
[FIN - ATTACHMENTS - SOLE SOURCE - 11/22/2024](#)

Approval: Budget
Jennifer Waters

Date
11/22/2024
4 4:01:27
PM

Approval: Procurement Buyer
Kim M. Swartz

Date
12/20/2024
4 9:18:08
AM

Approval: Director

Mike Russell

Date:

12/05/202

4

Approval: Procurement Manager

Wanda Roop

(not to exceed
\$50,000.00)**Date**

12/10/202

4

Approval: City Manager(not to exceed
\$100,000.00) without
Council Approval**Date****Procurement Staff****Procurement Staff****Assigned**

KSWARTZ

Council Agenda**Date****Council Action****Resolution #****Purchase Order #**

25501517

Procurement Comments:

Council authorization required if exceeding \$100,000.00